# Combating Fraud While Protecting Aid for True Students

#### May 21, 2014

- The webcast will begin at the top of the hour.
- There is no audio being broadcast at this time.
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- An archive of this webcast will be available on the WCET website next week.







WICHE Cooperative for Educational Technologies

# Combating Fraud While Protecting Aid for True Students

**May 21** 

# Combating Fraud While Protecting Aid for True Students

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Megan Raymond, WCET





#### Questions from the Audience

• If you have a question during the presentation, please add your questions to the chat box. We will monitor the chat box and have time for Q&A at the end of each section.





#### Moderator

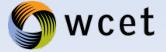
Luke Dowden

Director,

Office of Distance Learning

University of Louisiana at Lafayette





#### Presenters

**Joseph Agins** 

Director, Ethics and Compliance Investigations, Apollo Education Group, Inc.

**Kishia Brock** 

Vice President of Student
Affairs and Advancement,
Rio Salado College

**Ruby Miller** 

Associate Dean of Enrollment Services, Rio Salado College









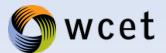
#### Preventing Federal Student Aid Fraud Rings

Joseph Agins

Director, Ethics and Compliance
Investigations,

Apollo Education Group, Inc.





#### The Post and Courier



Multimedia

Special Sections

# 7 fraud suspects are from Colleton Federal Student Aid

Seven of the 15 people indicted last week by federal official and Lagrange Loan fraud are Colleton County residents, the DeSruattorney's Office said Monday.

Those indicted caused the dispesal by the search of the se Charleston office said. He said each of the defendants was indicted in U.S. District Court of S.C. Charleston Division on charges of conspiracy to commit mail fraud, were fraud and strong of conspiracy to commit mail fraud. Were fraud and strong of conspiracy of commit mail fraud. financial aid fraud.

As Online Courses Grow, So Does Financial Aid Fraud

While serving nine months in a South Carolina prison on forgery. The include the serving nine months in a South Carolina prison on forgery. charges, Michelle N. Owens capitalized on the explosion in online higher education to tap into a new — and highly lucrative way to the profit from fake documents.

Using information she gathered as she handled paperwork in the prison's education department, Ms. Owens financial aid to Webster University's distance-learning programs on behalf of 23 unknowing inmates. The applicants were admitted and granted the \$467,500 in requested aid, including \$124,821 for books, transportation and living expenses

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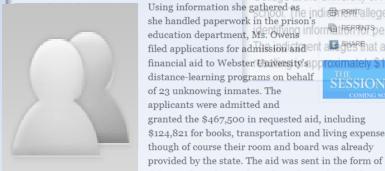
urned an indictment against them on February 2, 12 charging them with conspiring to commit student aid fraud and identity theft. In addition, the indictment charged Piersha Woolridge with 13 counts of sealed until their arrest Tuesday.

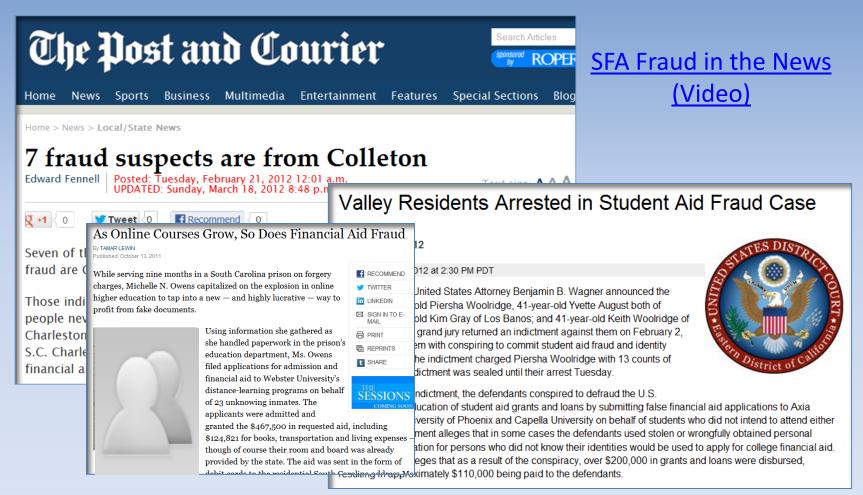
dictment, the defendants conspired to defraud the U.S.

Education of student aid grants and loans by submitting false financial aid applications to Axia at the University of Phoenix and Capella University on behalf of students who did not intend to attend either that in some cases the defendants used stolen or wrongfully obtained personal tREPRINTS persons who did not know their identities would be used to apply for college financial aid. filed applications for admission and ent as Start as a result of the conspiracy, over \$200,000 in grants and loans were disbursed. oximately \$110,000 being paid to the defendants.



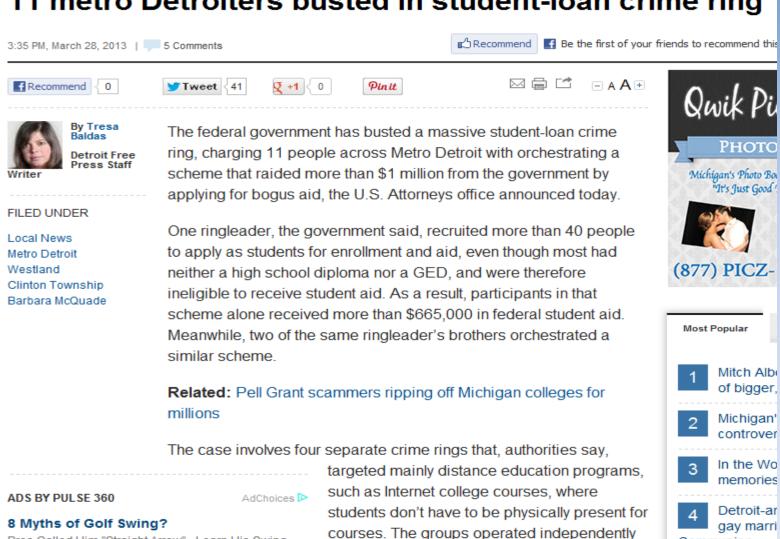
Director Ethics and Compliance Investigations Apollo Education Group/University of Phoenix







#### 11 metro Detroiters busted in student-loan crime ring



of one another between 2006 and 2010

Communion

Pros Called Him "Straight Arrow" - Learn His Swing

Secrets Here Free!



Breaking news from all corners of academe.

Trending Guns For-Profit Colleges Tuition Tweed Students

April 12, 2013 by Nick De Santis



## 22 Face Charges of Student-Aid Fraud in California

Almost two dozen people are facing charges in connection with an alleged financial-aid fraud ring at California's Contra Costa College. The scheme is known as a "Pell runner" scam, and has affected many other colleges. Criminal charges were filed last year, though the case continues, with the authorities still searching for eight suspects. Four others agreed to plea deals, and the remaining 10 have court dates this month.





The elaborate fraud ring at the San Pablo community college campus, according to prosecutors, was hatched by a Richmond couple in 2011. Authorities say ringleader Yvette Hummel, 45, and her boyfriend David Murphy, 54, ran the scheme like a business, using fliers and contracts to recruit people for their scam. Hummel would obtain personal information from the recruits and use it to enroll them in college classes and apply for financial aid, court records show. In exchange, Hummel asked for a 25 percent slice, about \$675 of the \$2,775 a student on financial aid receives per semester, and offered a \$50 referral fee, records show. None of the alleged scam artists is younger than 30, and many are in their 50s, 60s and 70s.

Read more at: www.contracostatimes.com



Featured N





## East St. Louis couple faked their way to 16 student loans worth \$46,000





McClellan: Homeless man on the hook for college loan he never asked for



Letters keep warning Jerry Belford that he owes on a loan; problem is, he says

he never applied for the loan. Read more

#### Liberal arts colleges forced to evolve with market

ADRIAN, Mich. • They're the places you think of when you think of "college" — leafy campuses, small classes, small towns. Liberal arts college... Read more

EAST ST. LOUIS • An East St. Louis couple pleaded guilty to a federal conspiracy charge Monday and admitted fraudulently enrolling 16 students in an online university to steal student loan funds.

Antwayne B. Crumble and Danyelle T. McNeil used the personal information of 28 friends and relatives to apply to online undergraduate programs at the University of Phoenix between Sept. 1, 2008 and Sept. 28, 2009, court documents show. Once accepted, the pair then enrolled the fake students in classes and applied for student loans.

Crumble and McNeil succeeded in enrolling 16. The rest were turned down for loans.

McNeil completed the students' coursework for the first ten days, until loan funds were released, documents claim. All coursework stopped after the loan money came in. The pair received \$46,778 that they received in student loan refunds, splitting it with the "students," and spent their share on personal expenses, documents show.

Nine of the students had never completed high school or obtained their GED, making them ineligible for financial aid.

Crumble and McNeil waived indictment and pleaded guilty

Monday to conspiracy to commit student loan fraud, mail fraud
and wire fraud.

Watch News Clip

### Regulatory References In Summary

- US Department of Education > Standards of Administrative Capability > Resolving Conflicting Data
- C.F.R § 668.16(f) An institution must develop and apply an adequate system
  to identify and resolve discrepancies in the information that the institution
  receives from different sources with respect to a student's application for
  financial aid under Title IV, HEA programs...
- C.F.R § 668.16(g) An institution has an obligation to refer to the Office of the Inspector General of the Department of Education for investigation any credible information indicating that an applicant for Title IV may have engaged in fraud or other criminal conduct...



## Regulatory References In Summary

- Fighting Fraud With the Red Flags Rule
  - Issued by the Federal Trade Commission (FTC)
  - Requires many businesses and organizations to implement a written Identity Theft Prevention Program designed to detect the warning signs — or "red flags" of identity theft in their day-to-day operations. By identifying red flags in advance, businesses will be better equipped to spot suspicious patterns that may arise and take steps to prevent a red flag from escalating into a costly episode of identity theft.



# Audit Report from Office of Inspector General, U.S. Dept of Education

Additional Safeguards are Needed to Help Mitigate the Risks that Are Unique to the Distance Education Environment. U.S. Dept of Ed. OIG. Feb. 2014

http://www2.ed.gov/about/offices/list/oig/auditreports/fy2014/a07l0001.pdf

Audited 8 institutions, all sectors, enrollments from 7/2010 to 6/2011 Key risk areas identified:

- Verification of student identity
- Determination of student's academic attendance
- Calculation of cost of attendance for distance ed students

#### Some recommendations included:

- Smaller, more frequent disbursements
- Develop a general regulatory definition of "attendance" and distinguish between distance education and traditional campus-based.
- Cost of attendance should reflect actual educational needs



## Fraud Ring Characteristics

- Schemes typically target online and the lessexpensive and/or two-year "entry level" programs
- Fraud "Ring Leader" recruits participants enticing them with an opportunity for free money
- Scheme participants typically target vulnerable populations (e.g. younger persons and/or in economically depressed areas)
- Most participants never graduated high school or completed a GED program but falsify admissions
- Ring Leader often sets student accounts up with one or a few common addresses/phone numbers/emails

- Participants provide personal info to Ring Leader, who will register for school, apply for federal student aid, and "do all of the homework" to maintain attendance until the funds are disbursed
- Once funds are disbursed, Ring Leader and participant split the funds, stop attending, and the student is not heard from again
- Scheme ring leaders often attend school themselves as well as helping recruits to attend fraudulently
- Ring leaders will also set up student accounts with stolen identities to avoid having to split the proceeds



## Questions from the Audience





**Kishia Brock** 

Vice President of Student Affairs and Advancement, Rio Salado College

**Ruby Miller** 

Associate Dean of Enrollment Services, Rio Salado College







### Institutional Profile

- Rio Salado College
  - 1 of 10 Maricopa Community Colleges
  - Open Access
  - Tuition
    - \$215 out-of-state online
    - \$81 in-state
  - Rapid enrollment growth
    - 65,000 credit/non-credit students annually
    - 44,393 online students annually
  - PeopleSoft School



#### Our Experience





Office of the United States Attorn District of Arizona

> For Information Contact Public Affairs WYN HORNBUCKLE Telephone: (602) 514-7573 Cell: (602) 740-2422

#### 65 INDIVIDUALS CHARGED IN FEDERAL FINANCIAL AID FRAUD RESULTING IN THE LOSS OF OVER \$530,000

PHOENIX - A federal grand jury in Phoenix returned a 130-count indictment on Tuesday against Trenda Lynne Halton, 37, of Peoria, Ariz, and 64 co-defendants for various offenses related to a conspiracy to defraud the U.S. Government out of more than a half-million dollars in student loans. The charges include Conspiracy, Mail Fraud; Financial Aid Fraud; and False Statements in Connection With Financial Aid. Each of the 65 defendants and their respective charges are identified in the attached table.

Diane J. Humetewa, U.S. Attorney for the District of Arizona, stated, "Federal funds for higher education are a limited resource. The theft of these funds for personal gain may deny truly deserving students the opportunity to obtain a valuable education. The hardworking investigators of the U.S. Postal Inspection Service and U.S. Department of Education, Office of Inspector General, along with the Rio Salado Community College Office of Financial Aid, were all instrumental in assuring that so many people would not get away with such an extensive scheme."

Mary Mitchelson, Acting Inspector General of U.S. Department of Education, stated and alleges that the defendants defrauded the students and taxpayers of Arizona is a significant way. I am proud of the work of the Office of Inspector in the U.S. Postal Inspection Service and the U.S.



#### Rio Salado Timeline

2007-2011 Aggressive reporting 12/2011 – 8/2012 Soft Launch July 2013 Authentication process – all new students













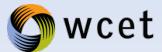
July 2011 Strategic Decisions based on data 8/2012 Identity Authentication For Fall 2014 -Working with Maricopa to launch approach Districtwide



## Consequences of Fraud

- Financial
  - Debt student and institutional
- Rising cohort default rates
- Inaccurate headcount and FTSE projections

- Reputation/public image
- Staff time and resources
- Staff Morale
- Reporting
  - OIG reporting
  - Testifying
  - Identity theft claims



## Formulating an institutional Approach

- Define and Communicate Staff Expectations
  - What activity constitutes suspicion?
  - How do we apply a fair and equitable standard?
  - Risk = Legal, e.g. Office of Civil Rights (OCR)Complaints
- Collaborate with Institutions
  - Lansing Community College
  - Apollo Group/University of Phoenix
- Implement Strategically
  - Student Success Driven
  - Student Conduct Driven
  - Admissions Driven
  - NOT Financial Aid Driven



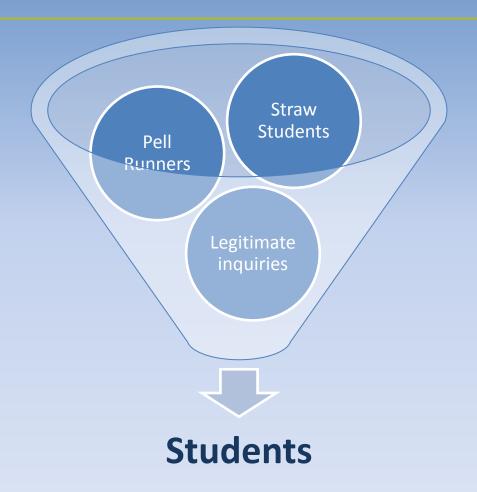


# Balancing Act

Fraud Access Prevention Admissions Open access Enrollment barriers Low-cost Application Fees



#### Resources



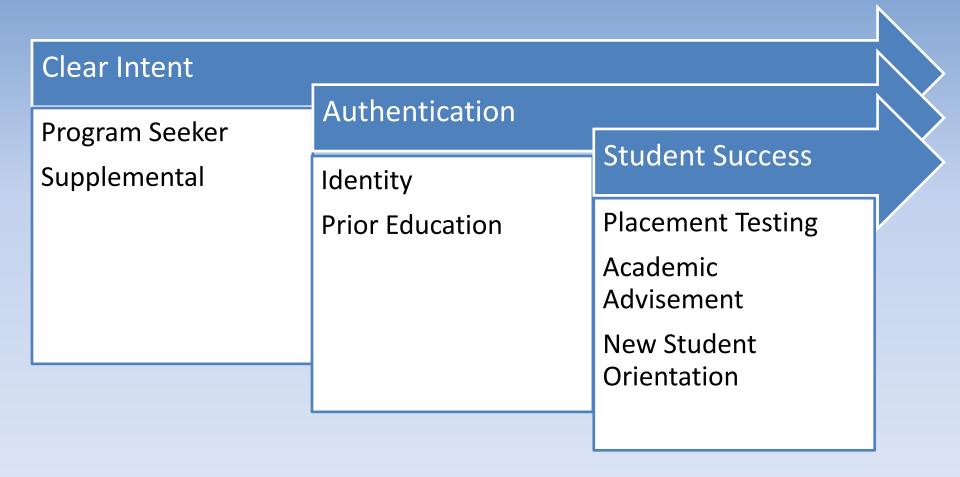


## Formulating an Institutional Approach

- College-wide effort instead of a "financial aid problem"
  - Institutional Research
  - Academic Integrity
  - Admissions
  - Student Code of Conduct
  - Legal
- Embedded into Student Success initiatives
  - Realign student flow
  - All incoming students seeking a degree or certificate
    - Authenticate identity
    - Authenticate prior education
  - Referrals
  - Report analytics
- Establish new organizational responsibilities
  - Judicial Affairs Office
  - Academic Integrity Team



### Redesign the Student Flow

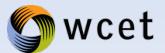




#### Open Access

- Collaborated with Legal
  - Students quick admit and enroll
  - They can self-pay and/or go on a payment plan and skip prior learning authentication

 Financial Aid process does not begin until prior education and ID are authenticated



#### Authentication – College process

- Identity new to college program seekers are required to submit government issued IDs
  - Process students quick admit, TO DO items go on their student record. They must submit:
    - Scanned color copy
    - Document is reviewed and verified
    - TO DO items are removed (TO DO items are removed after both required documents are received)
    - Unacceptable documents are submitted to Judicial Affairs Associate Dean for sanction (Student Conduct Code)
    - Administrative Hold may be placed on student record
  - Communication
    - Auto email notifying student documents have been received
    - Message in message Center in SIS with detailed instructions
    - Notes are entered into SIS in the comments section to communicate with other staff around the college
  - Timeline
    - 3-5 business days to process and remove after both documents have been received



#### Authentication – College process

#### Prior Education

- Process students quick admit, TO DO items go on their student record. They must submit:
  - Office Transcripts
  - Document is reviewed and verified
  - TO DO items are removed (TO DO items are removed after both required documents are received)
  - Unacceptable documents are submitted to Judicial Affairs Associate Dean for sanction (Student Conduct Code)
  - Administrative Hold may be placed on student record

#### Communication

- Auto email notifying student documents have been received
- Message in message Center in SIS with detailed instructions
- Notes are entered into SIS in the comments section to communicate with other staff around the college

#### Timeline

3-5 business days to process and remove after both documents have been received



#### Resource Implications

- Staffing Levels we started with six staff members and the Associate Dean. We now have four staff members. Student Conduct issues are referred to the Associate Dean
- Skills/qualifications knowledge of A&R, financial aid and student financials processes, access to SIS, attention to detail, good communication skills.
- Physical Resources
  - SIS
  - ID Checking Guide 2014/2015
  - Repository for documents
  - Color Printer
  - Service email accounts
  - HEP guide
  - List of agencies students can contact for GED, etc.
  - Home schooled process for obtaining diplomas



#### Lessons learned

- Our process changes over time
- Ring leaders figure out ways to attempt to get students registered
- Communication between institutions is very important
- Students stopped at our institution attempt to go to another MCCCD college
- Institutions need to develop a communication plan to assist other colleges when fraud is suspected
- Students come to us to ask for withdrawal letters so they can attend other institutions.
- We have to out think like the fraudsters!



## Rio Salado College - Next Steps

- Continued collaborate with Maricopa on a district wide solution
- Comprehensively study and evaluate effectiveness
  - Effects on enrollment
  - Catch rate
  - Overall college debt
- Incorporate additional reporting currently used by University of Phoenix
- Improve process for reporting to the OIG
- Solutions to address the cohort default rate



## Questions from the Audience





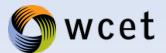
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# SFA Fraud Student Management Process - UOPX

AEC is notified of potential fraud via campus or internal reports. Students are transferred to specialized fraud employee team, SFA files are placed on hold, and schedules are changed to prevent class start, if possible. After 30 days, if majority of group submitted all valid documents, AEC rereviews group for possible reversal.













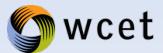
AEC reviews group and determines if it meets established fraud scheme criteria. Students have 30 days to complete internal review process by submitting various identity verification documents. If group does not meet reversal criteria or majority of group did not submit all valid documents, scheme is referred to the DOE-OIG.



wcet.wiche.edu

# Prevention Techniques: General Actions Taken

- AEC team consisting of four FTEs dedicated to the anti-fraud effort
- Ancillary benefit of University Orientation course: <u>Deterrent to fraud</u>
- University Orientation is a 3 week, no cost, non-credit course required for all new students with less than 24 college credits. Opportunity to "test drive" the University to determine if they are ready for the academic rigor.
- SFA suspected fraud scheme intake form created for employees to submit issues or suspicious activity
- Employee education and awareness campaign launched including numerous trainings, teleconferences, job aids, compliance alerts, etc. regarding how to detect and report suspected SFA fraud students



### Prevention Techniques: IT Initiatives

- Datamart developed to house suspected fraud student information
- Fraud-detection reports developed for regular delivery and review:
  - Duplicate Demographic Report: identifies 4+ matches on address, phone, or email (all 4 must have completed an app)
  - Duplicate Direct Deposit Report: identifies 3+ students with same bank account info on FAW (for receipt of SFA refunds)
  - Duplicate IP Address Report: identifies 4+ students using the same IP address to e-sign the admissions application
  - Reverse Look-up (RL) Reports: three weekly RL reports identify new matches to current fraudsters
    on the matching elements mentioned above
  - SVP Match Report: identifies groups of students sharing the same SVP (Student Verification Process)
     PIN numbers and security question answers
  - Death Master File: compares student SSNs with SSNs on the Social Security Administration (SSA)'s
     Death Master list- if there is a match, and that match has positive attendance that occurred >10 days after the date of death (per the SSA), student is identified on the DMF report
- Other potential "linking " elements: students being on each other's FERPA releases or verification worksheets, submitting the same schoolwork, etc.



# Real Fraudster Data Examples

#### Dupe IP report

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#### **Dupe Demo report**

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Brian 06/01/2009 02:01:28PM REFR AAFB 98 89 (***) 466-4141 79 W 1ST AVE, S	ΓE 11
Calvin 06/01/2009 02:07:56PM REFR AAFB 98 89 (***) 466-4141 79 W 1ST AVE, S	ΓE 11
Jeffery 06/01/2009 02:09:31PM REFR AAFB 98 89 (***) 466-4141 79 W 1ST AVE, S	TE 11
Rowjester 06/01/2009 02:10:59PM REFR AAFB 98 89 (***) 466-4141 79 W 1ST AVE, S	ΓE 11
Mcdonald 06/01/2009 02:13:41PM REFR AAFB 98 89 (***) 466-4141 79 W 1ST AVE, S	ΓE 11
Wayne 06/01/2009 02:32:11PM REFR AAFB 98 89 (***) 466-4141 79 W 1ST AVE, S	TE 11
Larry 06/01/2009 02:34:22PM REFR AAFB 98 89 (***) 466-4141 79 W 1ST AVE, S	TE 11
Stanley 06/01/2009 02:41:54PM REFR AAFB 98 89 (***) 466-4141 79 W 1ST AVE, S	ΓE 11
Gary 06/01/2009 02:43:29PM REFR AAFB 98 89 (***) 466-4141 79 W 1ST AVE, S	TE 11
John 06/01/2009 02:45:19PM REFR AAFB 98 89 (***) 466-4141 79 W 1ST AVE, S	TE 11
Kevin 06/01/2009 02:48:47PM REFR AAFB 98 89 (***) 466-4141 79 W 1ST AVE, S	TE 11
Cory 06/01/2009 02:50:10PM REFR AAFB 98 89 (***) 466-4141 79 W 1ST AVE, S	EE 44
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В	U
LoginID →	Email Address
cashflowstreetsmoney	cashflowstreets@
bigmoneymike55	HMichaelA@aol.com
Getmoney2363	redmond.cash@
Moneygodgolden	moneygodgolden@
BALLER2009	valeried96@
greenmoney47	prettyinpink12us@
amyj197338	hustleramy1973@
Brandon900	bighustlebrady@
jeremycashregister	jeremycashregister@
	NOT FOUND

### Fraud Student Management Process

- Dedicated team of counselors created to manage suspected fraud student population
- Institution self-selects for additional verification: INTREV (internal review)
  process implemented requiring suspected fraud students to complete an
  extensive identity verification process to receive SFA
  - stops bad actors, permits good actors to proceed
- If not initially flagged, reviewed students might still be put on "Watch" (regularly reviewed for new matches/info that might prompt later flag)

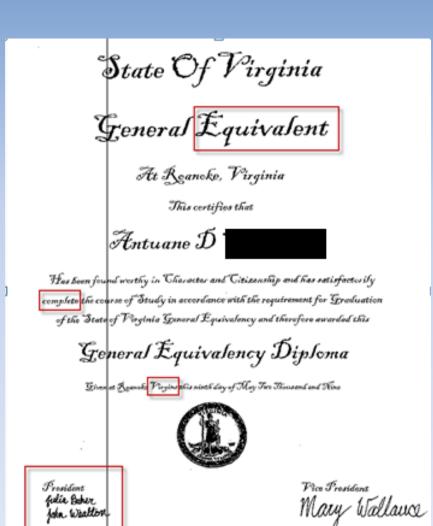


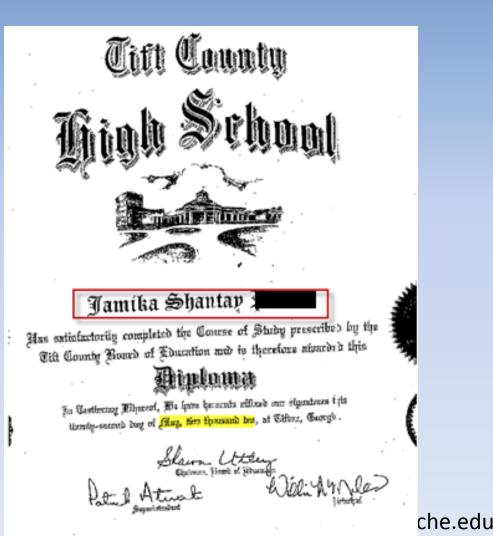
### Referrals to the OIG

- Referral info is burned to a DVD and shipped to the OIG (Personal Identifier Information protected). Referral package for each scheme includes but is not limited to:
  - Spreadsheet of student info
  - Student documents (e.g. admissions app, financial agreement, verification worksheet, etc.)
  - Student ISIRs, cancelled check copies, SFA refund transaction log
  - Internal Review (INTREV) documents (examples on next slide)
  - Any additional info (e.g. Student Code of Conduct charge letters, recorded phone calls, etc.)

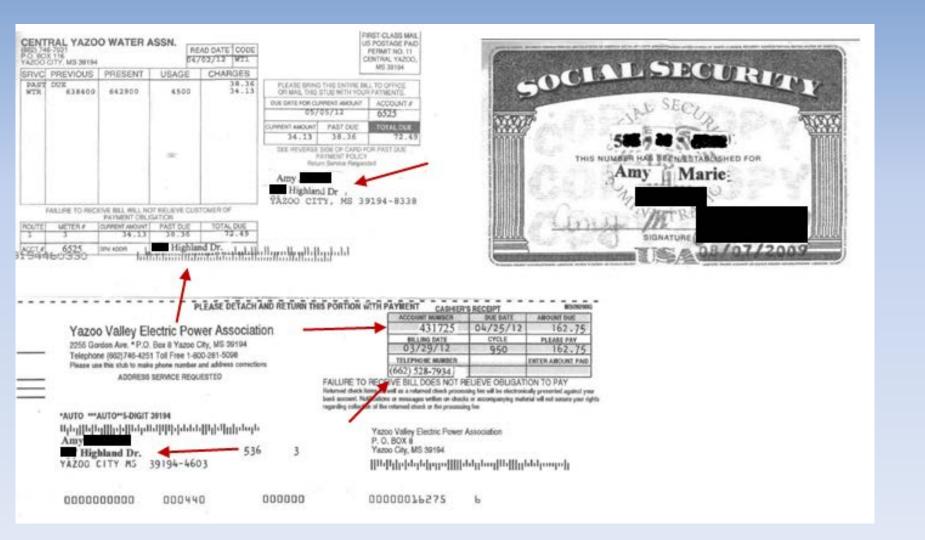


# Fraudulent Document Examples





### More Fraudulent Document Examples



### Catch Rate – Measuring Success

- "Catch Rate" = # of flagged students "caught"
  Total # of Flagged students
  - "# caught" refers to fraudsters flagged PRIOR to any SFA being disbursed
  - Remaining fraudsters were flagged AFTER SFA already disbursed and so considered not "caught"
- Developed to measure Fraud Squad success
- Consistently high 75-80% monthly average



### Partnership with Law Enforcement

- Dedicate adequate resources to the effort
- Successful program demands healthy relationship with the OIG. Regular communication is key.
  - discuss national fraud trends and best practices
  - understand the types of information the OIG and the U.S. Attorney's office will need to identify and prosecute individuals involved
- "The squeaky wheel gets the grease", as do those cases with the best info
  - More detailed and higher quality referrals result in more prosecutions
- Many fraudsters also involved in numerous other crimes mail fraud, passport fraud, mortgage fraud, social security fraud, ID theft, etc.
- Other investigative resources besides OIG Postal Inspectors.



### **School Coalition**





































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### Questions from the Audience

Please add your questions to the chat box. If we don't get to all of the questions we will have the presenters provide written responses.





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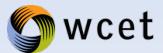


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### Additional Information and Resources

- Access to the resources discussed during this webcast, including the archive, will be available next week.
  - http://wcet.wiche.edu/connect/webcasts





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